



BOARD OF DIRECTORS

METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY

BUSINESS MANAGEMENT COMMITTEE

THURSDAY, JULY 28, 2022

ATLANTA, GEORGIA

MEETING MINUTES

1 CALL TO ORDER AND ROLL CALL

Committee Chair Frierson called the meeting to order at 11:35 A.M.

Board Members

Present:

Freda Hardage
Jim Durrett
Roderick Frierson
Rita Scott
Roderick Mullice

Board Members

Absent:

Al Pond
Kathryn Powers
Robert Ashe III
Roberta Abdul-Salaam
Stacy Blakley
Reginald Snyder
Thomas Worthy
William Floyd
Russell McMurry
Heather Aquino

Staff Members Present:

Luz Borrero
Melissa Mullinax
Rhonda Allen
Raj Srinath
Ralph McKinney
Peter Andrews
Manjeet Ranu
George Wright

Also in Attendance: Justice Leah Ward Sears, Dean Mallis, Kirk Talbott, Michelle Malone-Thompson, Paula Nash, Jacqueline Holland, Stephanie Fisher, Tyrene Huff, Nicci Golden, Kenya Hammond, Phyllis Bryant

2 APPROVAL OF THE MINUTES

Minutes from June 30, 2022

Approval of Minutes from June 30, 2022. On a motion by Board Member Mullice, seconded by Board Member Durrett, the motion passed by a vote of 5 to 0 with 5 members present.

3 RESOLUTIONS

Resolution Authorizing Award of a Contract for the Procurement of Target Attack Protection and Email Fraud Defense Software, Invitation for Bid (IFB) B50142

Approval of Resolution Authorizing Award of a Contract for the Procurement of Target Attack Protection and Email Fraud Defense Software, Invitation for Bid (IFB) B50142. On a motion by Board Member Hardage, seconded by Board Member Mullice, the resolution passed by a vote of 5 to 0 with 5 members present.

Resolution Authorizing the Modification in Contractual Authorization for Procurement of CCTV and Enterprise Network Switches Contract Number IFB B48023

Approval of Resolution Authorizing the Modification in Contractual Authorization for Procurement of CCTV and Enterprise Network Switches Contract Number IFB B48023. On a motion by Board Member Durrett, seconded by Board Member Mullice, the resolution passed by a vote of 5 to 0 with 5 members present.

Resolution Authorizing a Modification in Contractual Authorization for Scrap Metal Recycling and Removal Services, RFQ Q39887

Approval of Resolution Authorizing a Modification in Contractual Authorization for Scrap Metal Recycling and Removal Services, RFQ Q39887. On a motion by Board Member Hardage, seconded by Board Member Durrett, the resolution passed by a vote of 5 to 0 with 5 members present.

4 OTHER MATTERS

Letter of Intent Resolution Authorizing the Award of a Contract for Arista Switches and Maintenance (Informational Only)

Other Matters - FY 2022 May Financial Highlights and Financial Performance Indicators (Informational Only)

5. ADJOURNMENT

The Committee meeting adjourned at 11:46 A.M.

Respectfully submitted,



Tyrene L. Huff
Assistant Secretary to the Board

YouTube link: <https://youtu.be/21b5a1tmKns>



Resolution Authorizing the Award of a Contract for the Procurement of Target Attack Protection and Email Fraud Defense Software

Dean Mallis, AGM

Department of Information Security

Resolution Authorizing the Award of a Contract for the Procurement of Target Attack Protection and Email Fraud Defense Software (IFB) B50142

MARTA has used Proofpoint Targeted Attack Protection (TAP) service for the last four years. TAP enables the Authority to stay ahead of attackers by detecting, analyzing and blocking advanced threats before they reach our employee's inbox. More than 90% of targeted attacks start with email that includes ransomware and other advanced email threats delivered through malicious attachments and URLs. TAP is also able to detect connecting email attacks related to credential theft as well as:

- threats in cloud apps
- zero-day threats
- polymorphic malware
- weaponized documents
- phishing attacks

Procurement Actions

MARTA released a solicitation for a 4-year contract/one (1) year contract with 3 one (1) year options to procure TAP licenses.

- DBE Goal Assigned: 0% - No certified DBE resellers for email fraud defense software
- IFB Issue Date: April 18, 2022
- Number of Firms Retrieving the Online Solicitation and/or Purchasing a CD: 20
- Date and Time Bid Closed: May 18, 2022, at 2:00PM
- Bids Received: Zero (0)

Resolution Authorizing the Award of a Contract for the Procurement of Target Attack Protection and Email Fraud Defense Software (IFB) B50142

IFB Non-Responsive Reason Description	Number of Firms
Clearinghouse / Plan-rooms	5
Unable to perform the work required	2
Too busy to review and complete the IFB	6
Did not respond to survey request	7

Under the MARTA Act, when there are no responses, CPM can negotiate with the current supplier. A price quote was requested from the current supplier, Presidio. MARTA’s Internal Audit Department found that the price is fair and reasonable.

Cost

The cost of this procurement based on the current supplier’s Presidio’s quote:

- Total cost \$857,039.76 for 4 years if all option years exercised
- Cost per year is \$214,259.94
- Funded 100% from MARTA’s local capital budget



Thank You





**Resolution Authorizing the
Modification in Contractual
Authorization for Procurement of
CCTV and Enterprise Network
Switches Contract IFB B48023**

Kirk Talbott, AGM

Department of Technology

Resolution Authorizing the Modification in Contractual Authorization for Procurement of CCTV and Enterprise Network Switches Contract IFB B48023

The Department of Technology has identified an additional 49 switches that require maintenance support. We are requesting that these switches be added to our five-year contract that was competitively awarded to ConvergeOne in FY22. The modification of this contract enables CCTV and enterprise network switches to be purchased and supported under a consolidated agreement. The contract will expire on July 18, 2026.

DBE Considerations

A 0% DBE goal was originally established for this procurement and will apply to the modification request.

Switch Cost Compare Factors

- Original procurement included both Arista and Cisco Switches.
- Modification Arista switches only.
- Various support term for switches based on lifecycle.

ConvergeOne Switch Cost Compare	Number	Maintenance Cost	Average Cost Per Switch
Maintenance Cost Current Switches (Arista & Cisco)	76	149,212.70	\$1,963.33
Maintenance Cost Added Switches (Arista)	49	107,746.26	\$1,006.97



Resolution Authorizing the Modification in Contractual Authorization for Procurement of CCTV and Enterprise Network Switches Contract IFB B48023

Total Contract Modification Value

- Original contract value \$672, 622.04
- Modification amount \$107,746.26
- Total Modified Contract Value \$780,368.30

Contract Funding Source

The total modified contract value amount will be funded 100% from the Department of Technology's local operating budgets FY23 - FY27.



Thank You





Modification in Contractual Authorization for Scrap Metal Recycling and Removal Services

Michelle Malone Thompson

Director of Revenue Operations

Purpose

- To gain approval of the MARTA Board of Directors for Interim GM/CEO or his delegate to amend current contract RFQ Q39887 for scrap metal and recycling services with M&M Waste Services, Inc. to support scrapping of obsolete token fare media





Background

- In 2006, MARTA implemented the Automated Fare Collection (AFC) System and transitioned from tokens to contactless smart card/limited use tickets
- The Authority has accumulated approximately 2.8 million old faregate tokens which predominantly contain copper
- The contractor will remove and destroy 47,000 lbs of tokens and pay MARTA \$110,000 in scrap value for the copper
- Board approval is necessary due to the value of the contract increasing above \$200,000



Thank You

